### **Wex Polymeric Industries**

we understand your system need



A COMPLETE WATER TREATMENT SOLUTION

### Wex Polymeric Industries



#### **OUR VALUES**



#### **Intensity to Achieve and Win**

Make Client Successful

Innovation, Quality Product and Service

Responsive and Proactive

#### Strive with Sensitivity

Respect for the Individual

Thoughtful and Responsive

Provide Safe and Secured Environment

#### Inherent and Integrity

Adhere to Commitments. On Time Every Time Honesty and fairness in action.

Intergrade people, process and workplace

#### "WE UNDERSTAND YOUR SYSTEM NEED"



### **Our Company**



- •Wex is one of the fastest growing water treatment solution company in India. We are an industry leader in the development of effective solutions to meet our clients' water treatment challenges.
- •We have the expertise and experience to apply innovative solutions that result in increased efficiency, productivity, durability and cost effectiveness.
- •This is accomplished by leveraging funding, technology, human resources, time management and strategic partnerships to provide tailored, cost effective solutions to our clients' challenges.
- •Our Integrated Water Treatment Solutions, to our clients create cost synergies, increase machinery efficiency and flexibility.



# **Quality** Policy



- WPI ensures to deliver Quality Product and Services to our Customers.
- We are committed and dedicated to all aspects of quality where the objectives are optimum customer satisfaction.
- We shall strive for Continual improvement in our product, processes, services, and systems based on Customer feedback.

# **Products & Services**



We have the expertise and experience to apply innovative solutions that result in increased efficiency, productivity, durability and cost effectiveness.

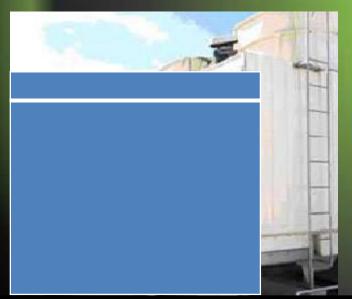
Our range comprise corrosion inhibitor, carbon cleaning chemicals,

Water cleaning chemicals, descaling compounds, water treatment chemicals, cooling water treatment, boiler water treatment chemicals, reverse osmosis water treatment chemicals and carbon cleaner.

The loss of every down time of various equipment's and replacement of expensive tubes and components can be prevented by periodic scale cleaning. Mechanical removal of scale

Involving dismantling of parts is cumbersome, time consuming and inefficient in cleaning various inaccessible areas of the accessible unit. Chemical cleaning as more efficient in inaccessible position.

#### **Cooling Tower Water Treatment Chemicals**



#### Water Softening Plants and Chemicals



# Products & Services



Water treatment Chemicals



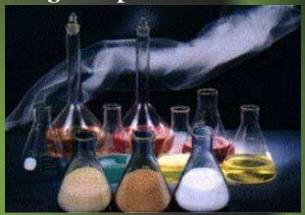
**PVC Fills Products** 



**Softener Resin** 



**Descaling compound Chemicals** 



**Carbon Cleaning Chemicals** 



**Continued** 

# Products & Services



**Corrosion Inhibitor** 



- Anti Scaling Chemicals-
  - \* Cooling Tower
  - \* Boiler, Furnish, R.O plant,
- Descaling Compounds-
  - \* Cooling Tower
  - \* Solar Plant & Resin Cleaner
  - \* Boiler, Foundry
  - \* R.O, Chiller Plant

**Reverse Osmosis Water treatment Chemicals** 



- AMC Services
- Installation and
   Repairing of cooling
   tower, R.O and Softening
   plant



### **Environment, Health & Safety**



#### **Our Commitment:**

- Seek zero harm to our customer assets and systems and minimal impact on the environment through our business operations and relevant activities.
- Ensure the occupational health and Safety of our Employees and other allies during our Operational activities.
- To achieve these commitments we have developed, implemented and maintained effective management systems and processes that enable us to:
- Identify, assess and manage hazards, impacts and risks from our activities and services.
- Set, achieve and report against objectives and targets to demonstrate continual performance improvement

### **WPI Presence**



#### Maharashtra



#### Chhattisgarh



#### Delhi NCR



#### Haryana



#### Madhya Pradesh



# WPI

# Who should use our Products and services?

- Corporate Building, Complex
- Power Plant
- Iron Manufacturing Industries
- Food and Beverage Manufacturing Industries
- Three to Five star Hotel
- Hospital
- Shopping Mall
- All kinds of Manufacturing Industries

# Our Approach



- •Our approach is one of **Value Creation** for our clients:
- •We work alongside our clients, using our expert knowledge, robust systems and management of vendors to add value to your business.
- •Leveraging our Network of Client Relationships with Intelligent Insights, delivered by our Employees, Partners, Alliances and preferred Suppliers.
- Creating Competitive Advantage for our client's

	People	Process	Platform	Performance
	Organization Design and Associated Cost	Methods by Which the Work is Completed	Tools, Technology and Resources	Savings, Quality, and Customer Focus
	•Staffing levels and qualification	Consistency     Predictable	•Tools improve efficiency	•Key Performance Indicators
Where is Value Create	•Variable and specialized resources	outcome	•Management Information Systems and reporting	•Senior Management Focus
	•Training and development		Best Practices	•Customer Satisfaction

### A vision to innovate and the focus to delive



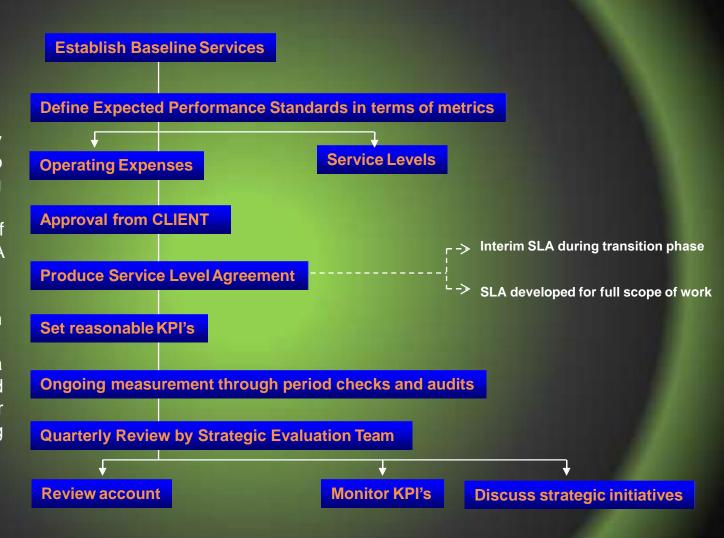




### **Performance**

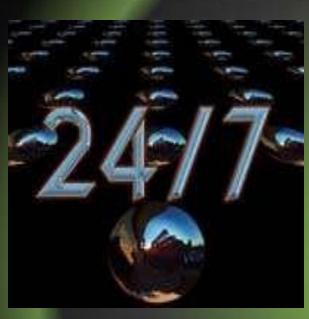


Our open bookpartnering is approach very effective way to collaborate in developing service measures that are specific and to importance to CLIENT . A partnership approach benefits the project, as we able establish are agreed financial goals that emerge as part of a properly implemented SLA, and then share our success in achieving those goals.



### Value Additions – WPI can offer to Client





- Reduction of operating costs through a streamlined organizational structure and PSPS economies of scale.
- Implementation of "Best in Class" practices through consistent service specifications, and a detailed preventive maintenance manual.
- The creation of a reporting process to track spending rates, cost savings, technician productivity, and customer satisfaction. An initiative was taken on one of our sites in Pune to reduce the operating cost. By effective measures and controlling the day to day services cost reduction of around 11 % was achieved.
- Development of a plan to capture historical utility data to track and improve the utility signature of the facility as part of the 5-year energy plan.
- Work Order and Preventive Maintenance Management System Service Express
- Accounting and Information Services
- Staff Training and Deployment
- Annual Benchmarking Studies
- Evacuation Plan, fire drills for the tenants & owners
- Budgeting as a helping hand for the finance department
- Management of occupational Health & Safety standards for all in-house technicians and external contractors

### We measure our...



- Customer satisfaction
- Effectiveness of Cost
- Products durability
- Products Reliability
- Professional approach
- Responsiveness to problems
- Management of maintenance activities
- Availability of good inventory control
- Satisfactory working conditions
- Meeting out of existing needs by the assets
- Effectiveness of helpdesk services
- Problem solving/Complaint resolution efficiency
- Rectification of faults
- Standards of Services with respect to Benchmarks
- Management Information systems





## **Select client Relationships**































# THANK YOU

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